

| Unsecured Personal Loan | | | | | |
|--|--|--|-----------------------------------|--|---------------------|
| 9.1.1 Personal loan | | | | | |
| Segment | Paga + (salary depositors) | | | Non salary depositors | |
| Tenor | New Customers: 6 months - 96 months Existing Customers: 6 months - 120 months | | | New Customers: 6 months - 96 months Existing Customers: 6 months - 120 months | |
| Financing amount | New Customers Minimal risk **: 100.000 ALL / 823 Eur - 2,500,000 ALL/19,000 EUR New Customers Moderate & Acceptable risk **: 100.000 ALL / 823 Eur - 2,000,000 ALL / 15,000 EUR Existing Customers Minimal risk **: 100.000 ALL / 823 Eur - 3,000,000 ALL/22,500 EUR Existing Customers Moderate & Acceptable risk **: 100.000 ALL / 823 Eur - 2,500,000 ALL/19,000 EUR | | | | |
| Currency | ALL & EUR* | | | ALL & EUR* | |
| Interest Rate | Standard Personal Loan | Interes Variable | Interes 3 vite fiks | Interes Variable | Interes 3 vite fiks |
| | ALL Minimal risk ** Customers: Moderate risk ** Customers: Acceptable risk ** Customers: | ALL T-Bill 12M + 10.15% (Min 9.00%) T-Bill 12M + 10.40% (Min 9.00%) T-Bill 12M + 10.65% (Min 9.00%) | ALL 14.30% 14.60% 14.80% | ALL: T-Bill 12M + 10.4% (Min 9.00%) | ALL: 14.60% |
| | EUR Minimal risk ** Customers: Moderate risk ** Customers: Acceptable risk ** Customers: | EUR EURIBOR + 9.25% (Min 9.50%) EURIBOR + 9.5% (Min 9.50%) EURIBOR + 9.75% (Min 9.50%) | EUR 10.70% 10.90% 11.20% | EUR: Euribor + 9% (Min 9.50%) | EUR: 10.90% |
| | ESG Personal Loan | Interes Variable | Interes 3 vite fiks | Interes Variable | Interes 3 vite fiks |
| | ALL Minimal risk ** Customers: Moderate risk ** Customers: Acceptable risk ** Customers: | ALL T-Bill 12M + 8.15% (Min 9.00%) T-Bill 12M + 8.40% (Min 9.00%) T-Bill 12M + 8.65% (Min 9.00%) | ALL 11.60% 11.80% 12.00% | ALL: T-Bill 12M + 8.40% (Min 9.00%) | ALL: 11.80% |
| | EUR Minimal risk ** Customers: Moderate risk ** Customers: Acceptable risk ** Customers: | EUR EURIBOR + 7.25% (Min 9.50%) EURIBOR + 7.5% (Min 9.50%) EURIBOR + 7.75% (Min 9.50%) | EUR 8.70% 8.90% 9.20% | EUR: Euribor + 7.5% (Min 9.50%) | EUR: 8.90% |
| Administration fee | 2% of the loan amount Min 3.000 ALL - Max. 20.000 ALL / Min 30 EUR - Max 300 Eur | | | | |
| PPI Payment insurance | Standard: 2.5% of the loan amount Extra: 3% of the loan amount | | | | |
| Early Repayment Commission when Interest Rate is Variable | 0% on the outstanding principal amount | | | | |
| Early Repayment Commission when Interest Rate is Fix and the loan is closed before the last year | 1% on the outstanding principal amount | | | | |
| Early Repayment Commission when Interest Rate is Fix and the loan is closed during the last year | 0.5% on the outstanding principal amount | | | | |
| Penalties for late instalment payments | 20% interest on late monthly installments | | | | |
| Personal Loan Campaign January 07, 2025 - February 28, 2025 | | | | | |
| Segment | Salary & Non salary depositors | | | | |
| Currency | ALL | | | | |
| Interest Rate | 7% fix rate for the first 2 years of the loan, followed by standard rates as per customer segment for the rest of the loan maturity | | | | |
| Administration fee | 2% of the loan amount Min 3.000 ALL - Max. 20.000 ALL | | | | |
| PPI Payment insurance | Standard: 2.5% of the loan amount Extra: 3% of the loan amount | | | | |
| Early Repayment Commission when Interest Rate is Variable | 0% on the outstanding principal amount | | | | |
| Early Repayment Commission when Interest Rate is Fix and the loan is closed before the last year | 1% on the outstanding principal amount | | | | |
| Early Repayment Commission when Interest Rate is Fix and the loan is closed during the last year | 0.5% on the outstanding principal amount | | | | |
| Penalties for late instalment payments | 20% interest on late monthly installments | | | | |
| 9.1.2 Cash Collateral Loan | | | | | |
| Terms | 6 - 300 months | | | | |
| Financing amount | 100,000 ALL - 14,000,000 ALL 936 EUR - 120,000 EUR | | | | |
| Currency | ALL | | | EUR | |
| Interest rate - Individuals with cash collateral | T-Bill 12M + 1.3% | | | Euribor + 4.8% | |
| Administration fee | 1% (Min 1.500 Max 100.000 ALL) | | | 1% (Min 10 Max 800 EUR) | |
| Early total / partial repayment fee | 0% on the outstanding principal amount | | | | |
| Penalties for the past due payment of the loan installment. | 20% interest on late monthly installments | | | | |
| 9.1.3 Overdraft | | | | | |
| Terms - Individuals with cash collateral | Cash Collateral Maturity | | | | |
| Financing amount: | 1 up to 3 salaries Up to 80% of the cash collateral | | | | |
| Currency | ALL | | | EUR | |
| Interest rate: | T-Bill 12M + 10.4% | | | Euribor + 11% | |
| - Clients who withdraw the salary through RBAL | T-Bill 12M + 1.8% | | | Euribor + 5% | |
| - Individuals with cash collateral | | | | | |
| Administration fee: | 0% | | | 0% | |
| - Clients who withdraw the salary through RBAL | 1% of the limit (Max ALL 140,000) | | | 1% of the limit (Max EUR 1,000) | |
| - Individuals with cash collateral | | | | | |
| Penalties for the past due payment: | T-Bill 12M + 0% | | | Euribor + 0% | |
| - Clients who withdraw the salary through RBAL | T-Bill 12M + 0% | | | Euribor + 0% | |
| - Individuals with cash collateral | | | | | |
| 9.1.4 Retail Sales Finance | | | | | |
| Terms | 6 - 48 months | | | | |
| Financing amount for Paga* & NSD | 10.000 - 500.000 ALL | | | | |
| Currency | ALL | | | | |
| - Clients who withdraw the salary through RBAL | T-Bill 12M + 11.9% / ESG products; T Bill 12M + 9.9% | | | | |
| - Other clients with verifiable income | T-Bill 12M + 16.9% / ESG products; T Bill 12M + 14.9% | | | | |
| - Administration fee for Paga* | 2% of the loan amount | | | | |
| - Administration fee for other clients | | | | | |
| Early total / partial repayment fee | 1% of outstanding principal - when the loan is closed before of the last year 0.5% of outstanding principal - when the loan is closed during the last year | | | | |
| Penalties for the past due payment of the loan installment | 20% interest on late monthly installments | | | | |
| <p>Note: Raiffeisen BANK sh.a., defines the interest rate for your loan based on T-Bill (1-year) for Loans in ALL / Euribor (1-year) for Loans in EUR plus a spread rate for the entire loan tenor.</p> <p>The interest on the 12-month Treasury Bills results from the auctions held, which are announced on the same day of the auction and are published on the respective websites of the Ministry of Finance and Bank of Albania. Euribor is the Interbank Interest Rate for the EURO. This rate is calculated by the European Banking Federation (EBF) and is published every business day at 11 a.m. (Belgian time). Euribor rates change every working day, and you can find them published in RBAL counters. In cases when the Base Rate is negative, the bank will consider it 0 in the interest calculation.</p> <p>*Only for premium customers who receive their salary in EUR</p> <p>** Scorecard calculation (which defines the low or acceptable risk) is based on customer data: socio-demographic, financial, customer relationship with the bank and the correctness of repaying obligations toward credit institutions. Based on these criteria and the financial analysis will be determined loan amount and tenor. Clients with a minimal risk have a score level of 0.5-2.5, clients with a moderate risk have a scoring level of 3, while clients with an acceptable risk have a scoring level of 3.5.</p> | | | | | |